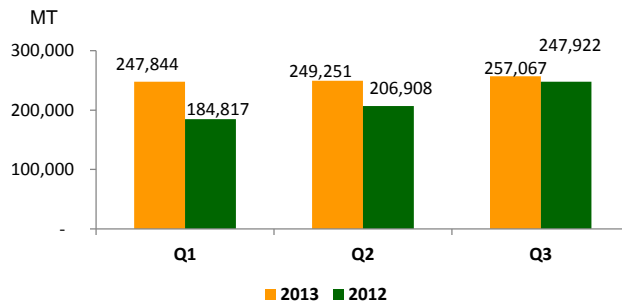




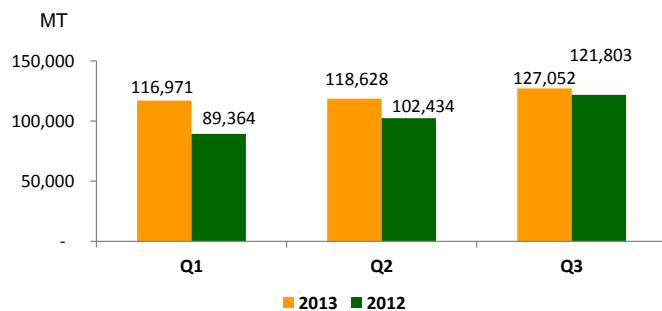
Production Highlight

		3Q 2013	3Q 2012	Change YoY	9M 2013	9M 2012	Change YoY
Production							
FFB Total	(MT)	562,219	525,085	7.1%	1,559,529	1,323,934	17.8%
FFB Internal		374,530	374,817	-0.1%	1,109,104	979,203	13.3%
FFB Nucleus		257,067	247,922	3.7%	754,162	639,647	17.9%
FFB Plasma		117,463	126,895	-7.4%	354,942	339,556	4.5%
FFB External		187,689	150,268	24.9%	450,425	344,731	30.7%
CPO	(MT)	127,052	121,803	4.3%	362,651	313,601	15.6%
PK	(MT)	24,182	22,869	5.7%	68,935	60,312	14.3%
Yield and Extraction Rate							
FFB Yield	(MT/ha)	4.0	4.9	-18.4%	12.0	12.8	-6.3%
CPO Yield	(MT/ha)	0.9	1.1	-18.2%	2.8	3.0	-6.7%
CPO Extraction Rate	(%)	22.6%	23.3%	-3.0%	23.3%	23.7%	-1.7%
PK Extraction Rate	(%)	4.3%	4.4%	-2.3%	4.4%	4.6%	-4.3%

FFB Production (Nucleus) Trend



CPO Production Trend



Notes: Figures may not sum due to rounding

FFB: Fresh Fruit Bunches
 CPO: Crude Palm Oil
 PK: Palm Kernel
 Nucleus: Plantations owned by the Group
 Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian government
 Yields: FFB Yield and CPO Yield are for the reported period and not annualised