

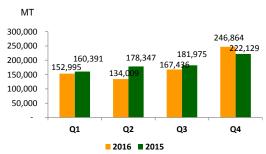
Production Highlight

		4Q 2016	4Q 2015	Change YoY	FY2016	FY2015	Change YoY
Production							
FFB Total	(MT)	1,087,484	980,029	11.0%	3,086,932	3,250,224	-5.0%
FFB Internal		791,721	714,602	10.8%	2,185,440	2,290,189	-4.6%
FFB Nucleus		549,198	499,212	10.0%	1,513,422	1,578,815	-4.1%
FFB Plasma		242,523	215,390	12.6%	672,018	711,374	-5.5%
FFB External		295,763	265,427	11.4%	901,492	960,035	-6.1%
СРО	(MT)	246,864	222,129	11.1%	701,304	742,842	-5.6%
PK	(MT)	47,367	43,243	9.5%	138,175	141,589	-2.4%
Yield and Extraction Rate							
FFB Yield	(MT/ha)	5.3	5.1	3.9%	14.6	17.8	-18.0%
CPO Yield	(MT/ha)	1.2	1.1	9.1%	3.3	4.1	-19.5%
CPO Extraction Rate	(%)	22.5%	22.4%	0.4%	22.7%	22.9%	-0.9%
PK Extraction Rate	(%)	4.3%	4.4%	-2.3%	4.5%	4.4%	2.3%

FFB Nucleus Trend



CPO Production Trend



Notes: Figures may not sum due to rounding

FFB: Fresh Fruit Bunches CPO: Crude Palm Oil PK: Palm Kernel Nucleus:

Plantations owned by the Group

Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian government

Yields: FFB Yield and CPO Yield are for the reported period and not annualised