

INVESTOR CIRCULAR

The Story Behind the Numbers

ON THE RIGHT TRACK

Singapore, 13 November 2025 – Mainboard-listed Bumitama Agri Ltd. (“Bumitama” or “The Group”), producer of crude palm oil (“CPO”) and palm kernel (“PK”) across 184 thousand hectares of oil palm plantation, has released its performance results for the nine months ending in September 2025 (“9M25”), today.

The first nine months of 2025 bode well for Bumitama as EBITDA margin improved to 28%, following the rise in revenue and net profit, by 18% and 29% year-on-year, to reach IDR13.61 trillion and IDR1.87 trillion, respectively. Production recovery progressed as expected, productivity improved, and palm oil futures continued to remain within the upper band of the MYR 3,500 – 4,500 per ton range, prevailing in the past three years.

Fresh Fruit Bunches (“FFB”) harvest from internal sources remained stable in the third quarter 2025 (“3Q25”), amounting to 884,408 tons, or 2% higher versus the previous quarter, and 10% higher versus the same period in 2024. Cumulatively, FFB internal reached 2.54 million tons in 9M25, or 8% higher than the same period in 2024 (“9M24”). The respectable output performance occurred amidst record-breaking rains in Central Kalimantan estates during September 2025, the book closing period, hindering some deliveries for the quarter. Looking ahead, however, fourth quarter is still predicted to be the peak crop cycle of the year.

In 9M25, CPO production managed to climb even more, at 18% higher versus 9M24 figure. Bigger growth rates at CPO level were attributable to better field productivity and robust growth performance from third parties FFB, which spiked 33% year-on-year, to reach 1.66 million tons for the period. The rise of third party FFB proportion – purposed to utilize idle milling capacity while optimizing profits – has also progressed as targeted by the management. FFB yield rose 11% from 13.0 to 14.4 tons per hectare and oil extraction rates averaged 0.2% higher, from 22.1% in 9M24 to reach 22.3% in 9M25 period.

Once again, Bumitama outperformance has gained recognition by The Edge Singapore Billion Dollar Club Awards in November. This year, Bumitama secured two accolades under the SGX Consumer Defensive industry: Highest Returns to Shareholders Over Three Years and Overall Sector Winner.

The awards come at a time of increased interest for Bumitama shares as Singapore equity market records a robust year-to-date performance – among the best performance in the Asia region – driven by various factors such as US de-dollarization, strong currency, and the slew of initiatives by the Monetary Authority of Singapore to revitalize the market.

DBS in their late October report, predicted the STI to hit 10,000 points, and Singapore dollar at parity with US dollar by 2040 as GDP doubles in the next fifteen-year period.

**Net profit refers to profit attributable to owners of the Group*

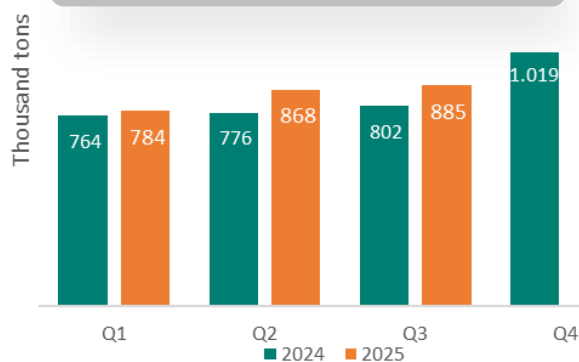
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The Numbers

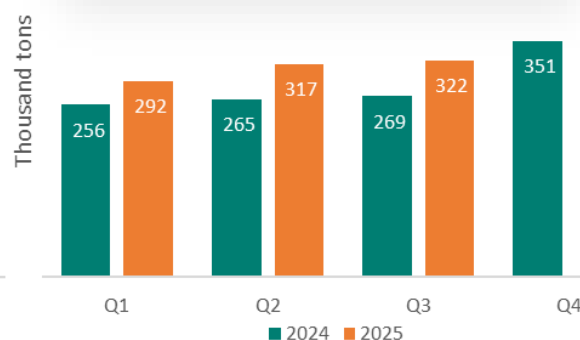
Production Highlight

	Unit	3Q25	3Q24	YoY	9M25	9M24	YoY
FFB Nucleus	ton	575,188	528,620	8.8%	1,648,857	1,531,628	7.7%
FFB Plasma	ton	309,220	273,651	13.0%	887,841	810,127	9.6%
FFB Yield	ton/ha	5.2	4.5	↑	14.4	13.0	↑
FFB External	ton	576,473	435,175	32.5%	1,655,790	1,248,056	32.7%
CPO Production	ton	322,306	269,093	19.8%	930,864	790,785	17.7%
OER	%	22.0%	21.8%	↑	22.3%	22.1%	↑
PK Production	ton	67,293	55,086	22.2%	192,230	164,007	17.2%

FFB – Internal Production



CPO Production

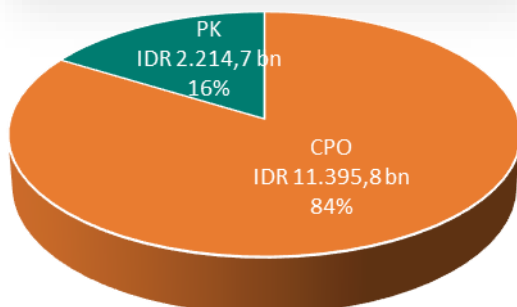


Financial Highlight

	Unit	3Q25	3Q24	YoY	9M25	9M24	YoY
Revenue	IDR million	3,867,737	3,978,937	-2.8%	13,610,450	11,579,066	17.5%
Gross profit	IDR million	1,171,588	1,004,768	16.6%	3,744,316	2,804,133	33.5%
Gross margin	%	30.3%	25.3%	↑	27.5%	24.2%	↑
Net profit*	IDR million	602,912	597,881	0.8%	1,869,534	1,454,670	28.5%
Core Profit*	IDR million	636,415	501,119	27.0%	1,895,659	1,408,284	34.6%
EBITDA	IDR million	1,208,181	1,061,183	13.9%	3,756,824	2,852,935	31.7%
EBITDA margin	%	31.2%	26.7%	↑	27.6%	24.6%	↑

*Net profit attributable to Owners of the Company

Revenue



Sales Volume

