



**Bumitama Agri Ltd.**

Excellence Through Discipline

# Quarterly Performance

First Half 2026



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# Executive Summary – First Half 2026

## Raising the benchmark

- ❖ Bumitama carried its strong start through the 2Q26, maintaining significant YoY production and financial growth, driven by improved productivity and volume growth
  - CPO production rose 17% QoQ to a record 362,485 tons in 2Q26, lifting 1H26 output to 672,590 tons, or 11% higher YoY, widening from the 6% growth recorded in 1Q26
  - Internal FFB production rose 13% YoY to 1.86 million tons, supported by a 16% increase in yield from 9.2 tons per ha in 1H25 to 10.7 tons per ha. Nucleus yield led the improvement, rising 19% YoY to 10.8 tons per ha
  - At 10.7 tons per ha in 1H26, simply doubling the first-half yield would already match the previous full-year record of 21.4 tons per ha booked in 2022. With production typically rise in the second half, Bumitama is well-positioned to establish a new productivity benchmark in 2026
- ❖ Higher volume and productivity, alongside manageable costs, translated into another robust quarter
  - Revenue reached a record IDR6.46 trillion in 2Q26, while profitability rose to a multi-year high. Net margin expanded by 3.7 ppt QoQ to 16.8%, while EBITDA margin increased by 7.2 ppt to 32.3%.
  - For 1H26, Bumitama recorded net profit of IDR1.83 trillion and EBITDA of IDR3.50 trillion, representing YoY increases of 44% and 37%, respectively

## Momentum meets scarcity: price outlook for the remaining year is becoming increasingly supportive

- ❖ Tailwinds include higher demand from Indonesia's newly raised B50, in times of growing scarcity within the edible oil complex, and renewed volatility in energy markets due to persistent geopolitical supply disruptions
- ❖ Against this backdrop of improving productivity and potentially tightening vegetable-oil supply, Bumitama enters the second half of 2026 with strong momentum
- ❖ Reflecting robust earnings, cash-flow generation and the enhanced dividend policy, the Board has declared an interim dividend of 4.10 Singapore cents per share, 13% higher than the interim dividend distributed last year



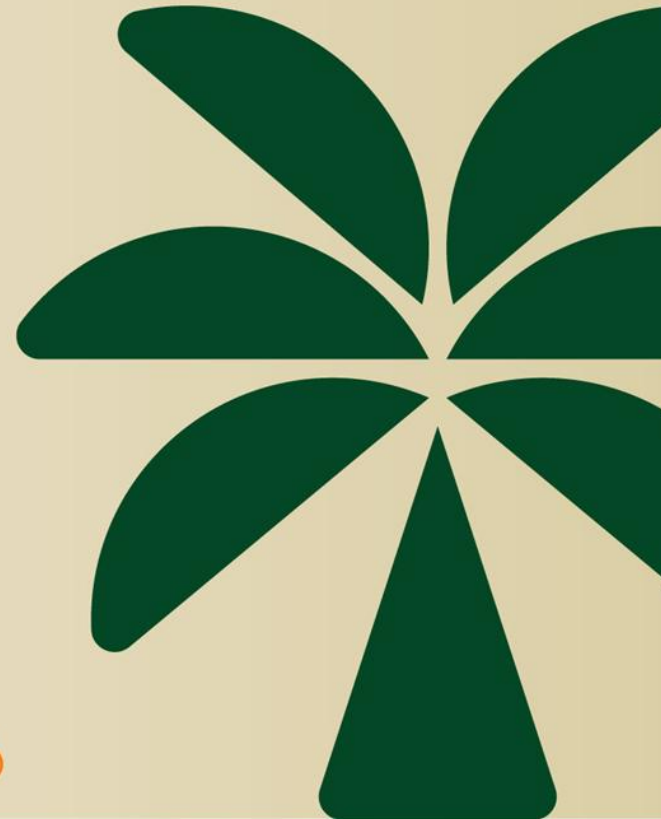
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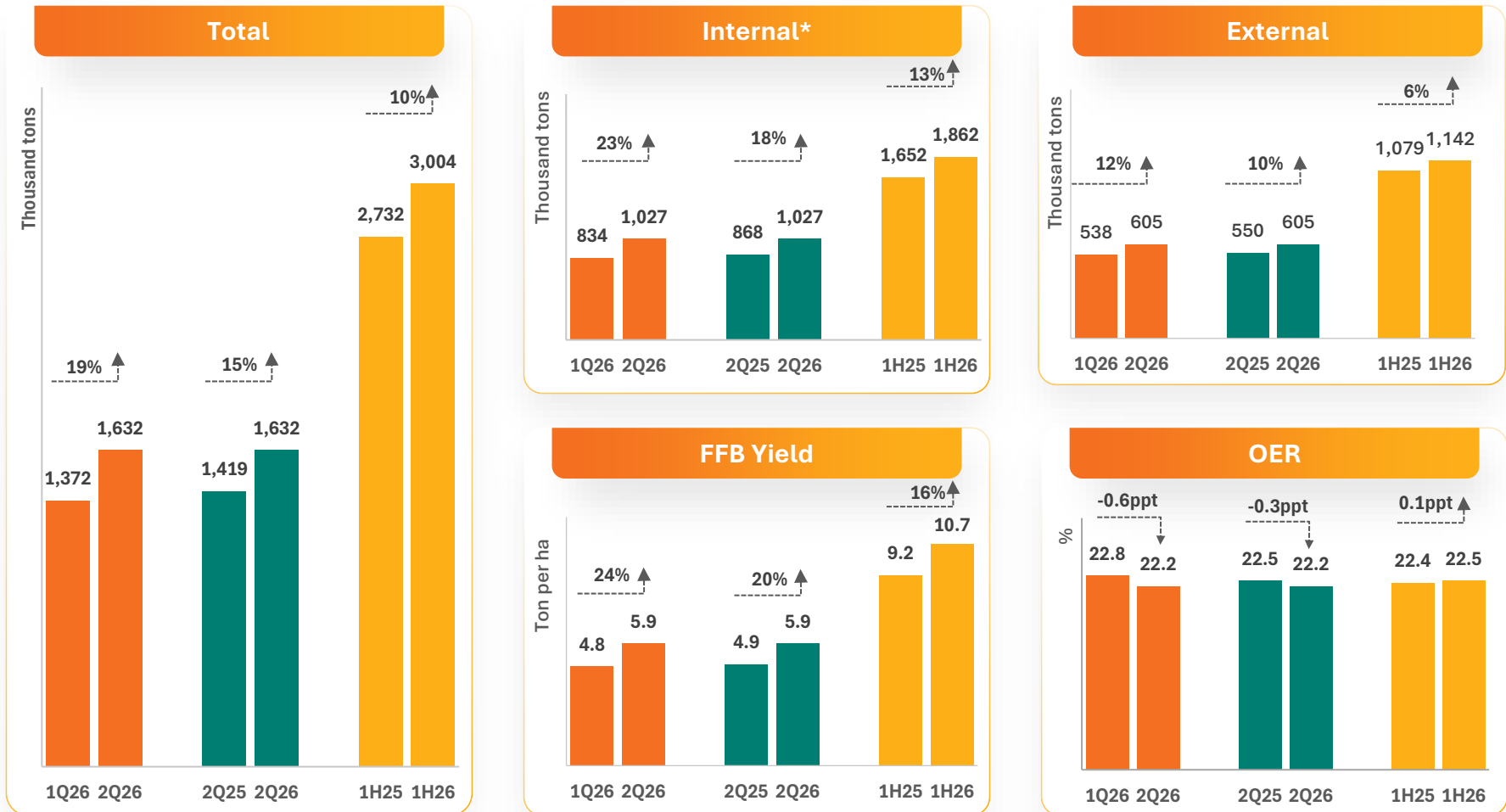
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# FFB Harvest

Stronger productivity propelled FFB harvest to a record first-half figure of 3.0 million tons in 1H26, with internal yield rising 16% YoY and OER improving to 22.5%

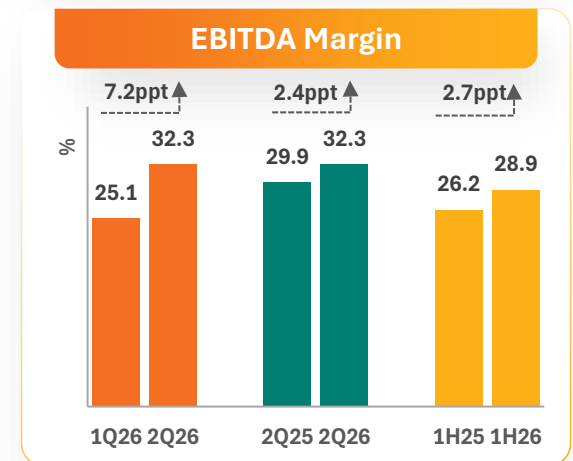
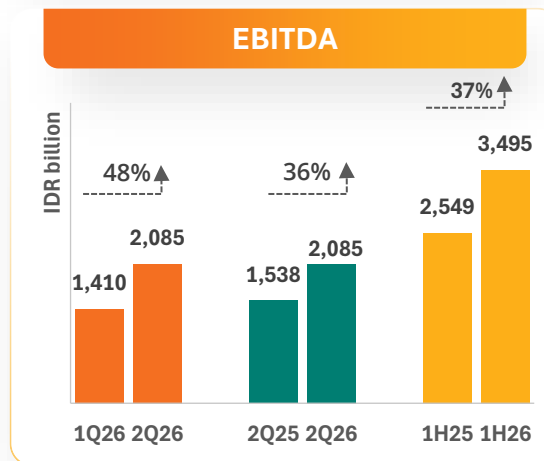
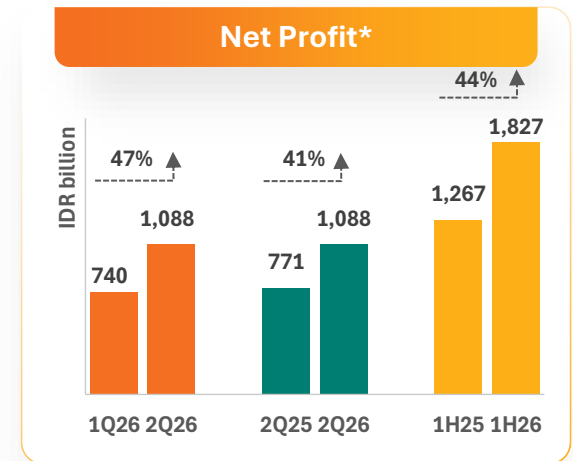
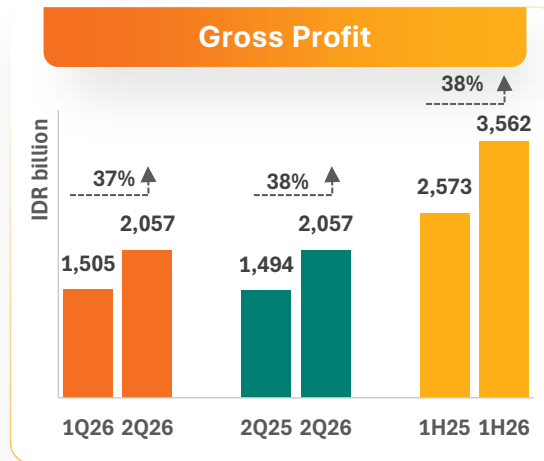
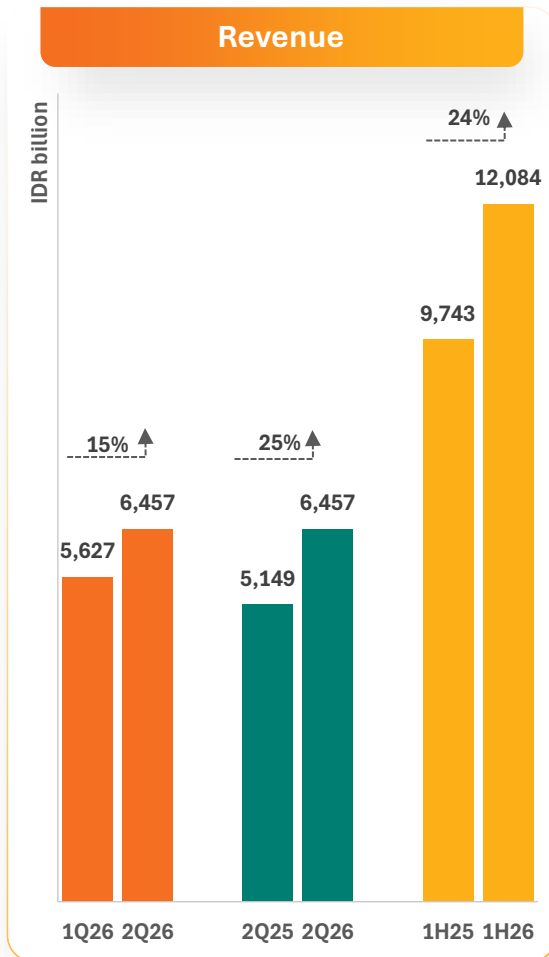


## Notes:

\* FFB production from internal sources refers to harvested volume from nucleus and plasma estates under management

# Income Statement Highlights

Strong operational metrics drove first-half revenue to an all-time high of IDR12.1 trillion, with net profit surging 44% YoY and EBITDA rising 37%



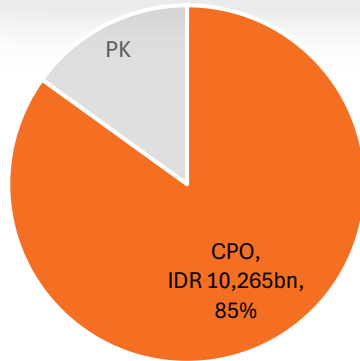
#### Notes:

\* Net profit is attributable to Owners of the Company

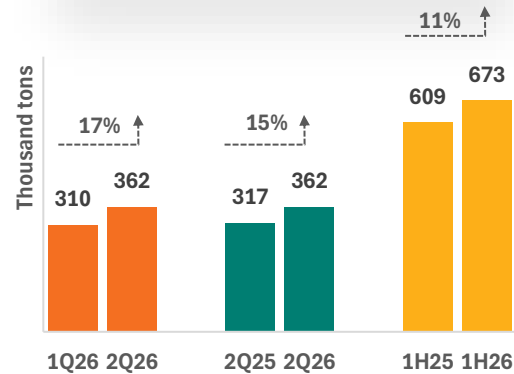
# Crude Palm Oil (CPO)

Stronger volume, productivity and pricing lifted 1H26 CPO revenue 23% YoY to IDR10.27 trillion, accounting for 85% of total revenue

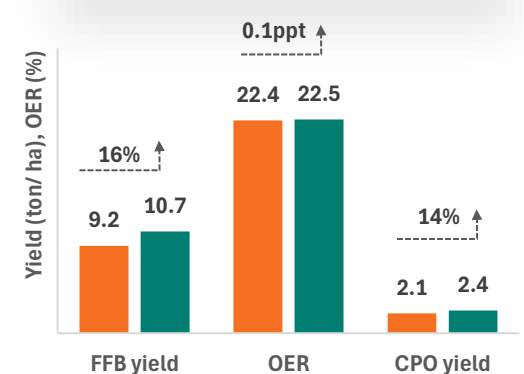
## Revenue



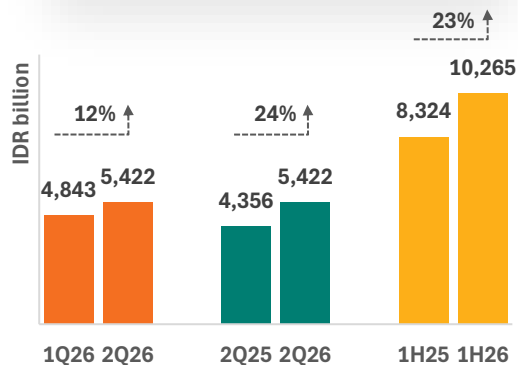
## Production Volume



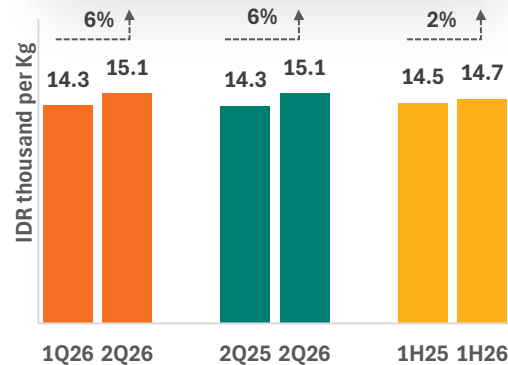
## Productivity (1H25 vs 1H26)



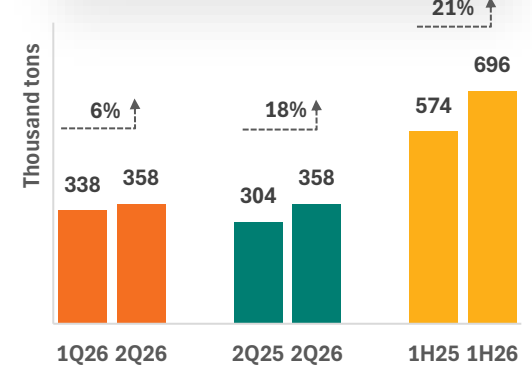
## Revenue Contribution



## Average Selling Price



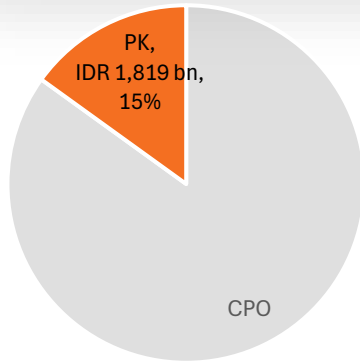
## Sales Volume



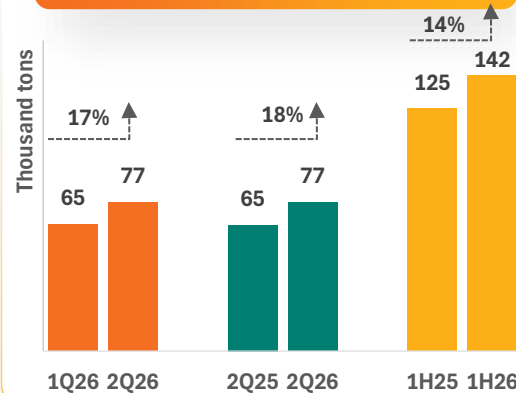
# Palm Kernel (PK)

Bullish lauric oil market conditions lifted the PK-to-CPO price ratio to 99% in 2Q26, supporting 28% YoY growth in 1H26 PK revenue

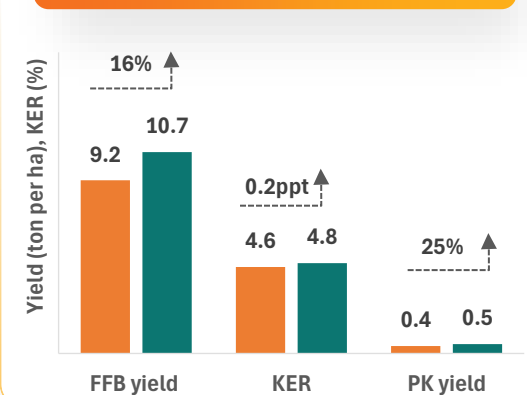
## Revenue



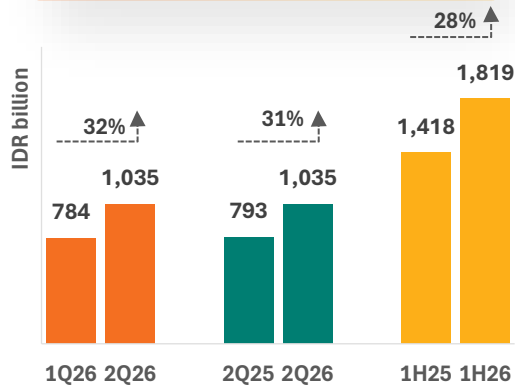
## Production Volume



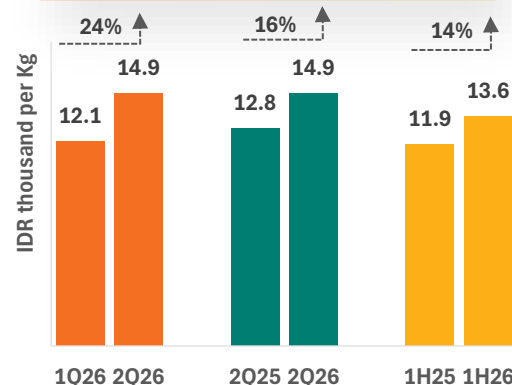
## Productivity (1H25 vs 1H26)



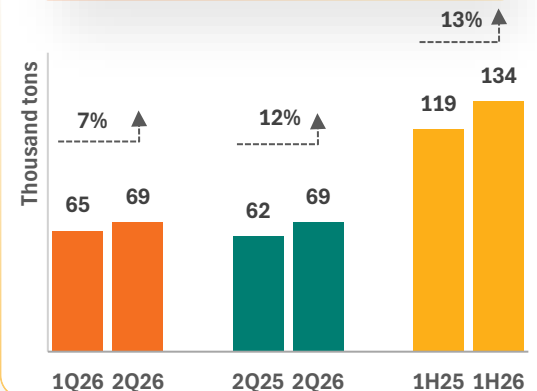
## Revenue Contribution



## Average Selling Price



## Sales Volume





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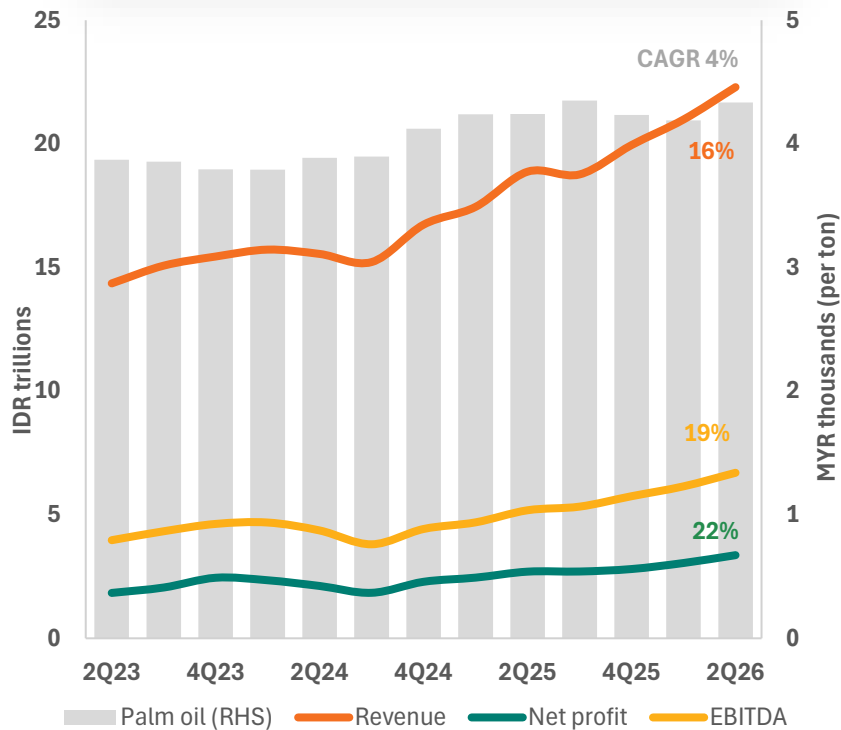
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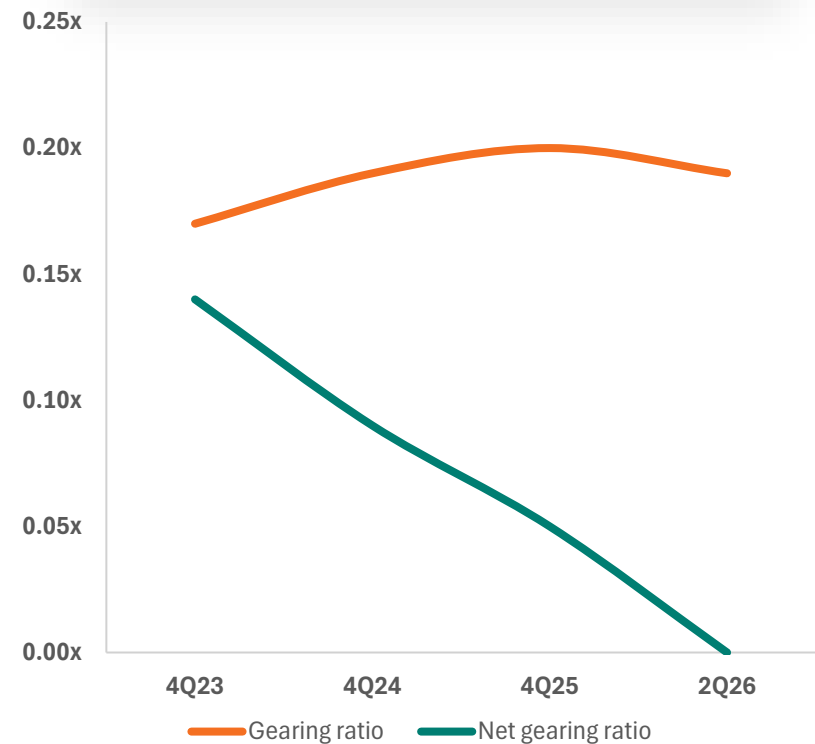
# Fundamentally strong

Favorable industry conditions and disciplined execution have supported robust earnings, sustained cash generation and a substantially stronger balance sheet

## Key financial metrics strengthened amid sustained elevated palm oil prices



## Financial well-being driven by sustained healthy cash flow from operations in recent years



### Notes:

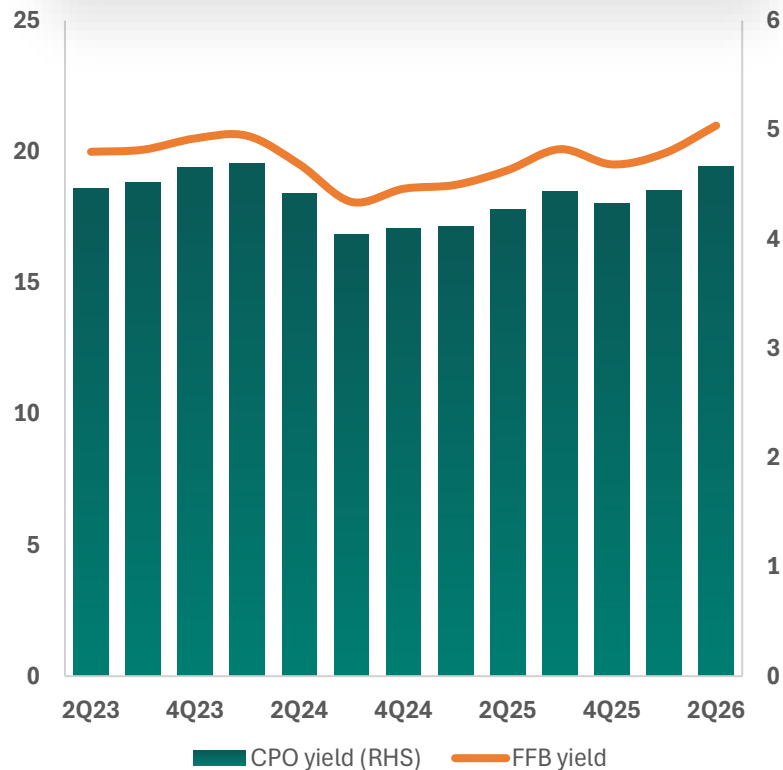
MDEX 3<sup>rd</sup> month contract | Net profit is attributable to Owners of the Company | CAGR calculation is based on 12-month rolling formula



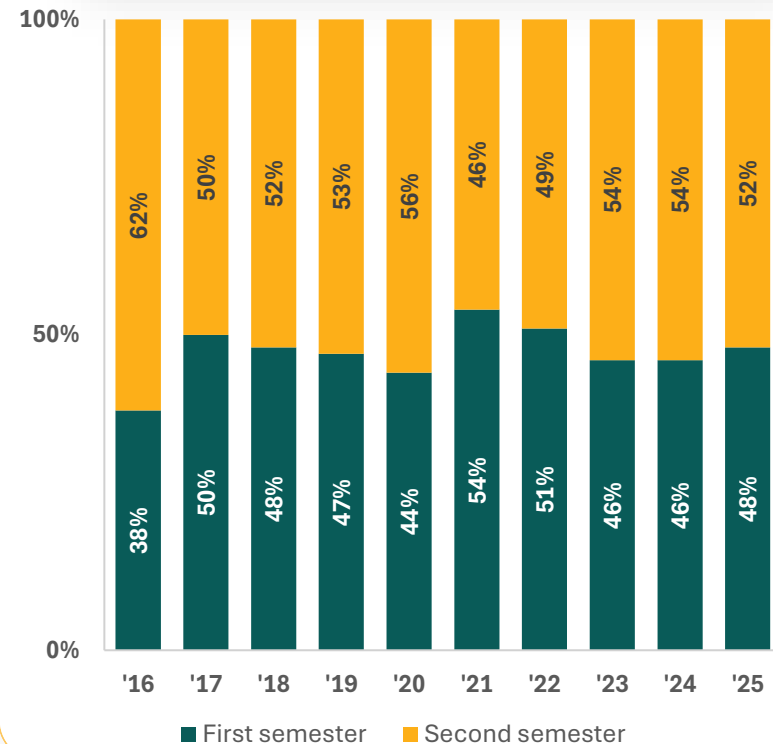
# Operating with discipline to surmount challenges

With discipline and consistency, we pressed on with precision agronomic practices to sharpen our operational efficiency and mitigate against extreme weather swings

**Moderating fluctuations in productivity levels  
(ton per ha)**



**Stable 1H:2H production profile reflecting  
resilient crop cycles in weather-extreme years**



## Notes:

The figures above are based on 12-month rolling formula | CPO yield is calculated using consolidated OER



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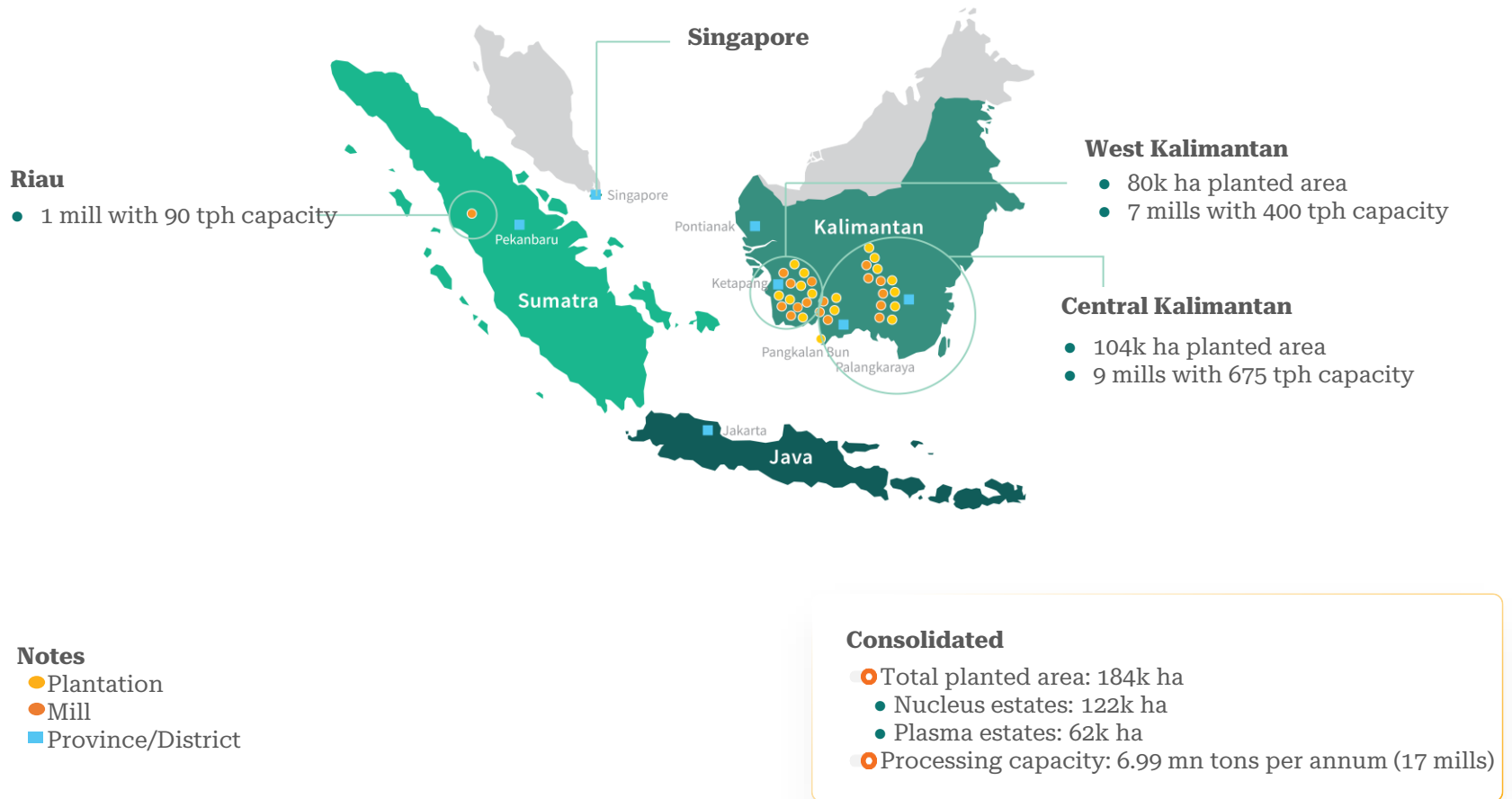
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# Area of Operations

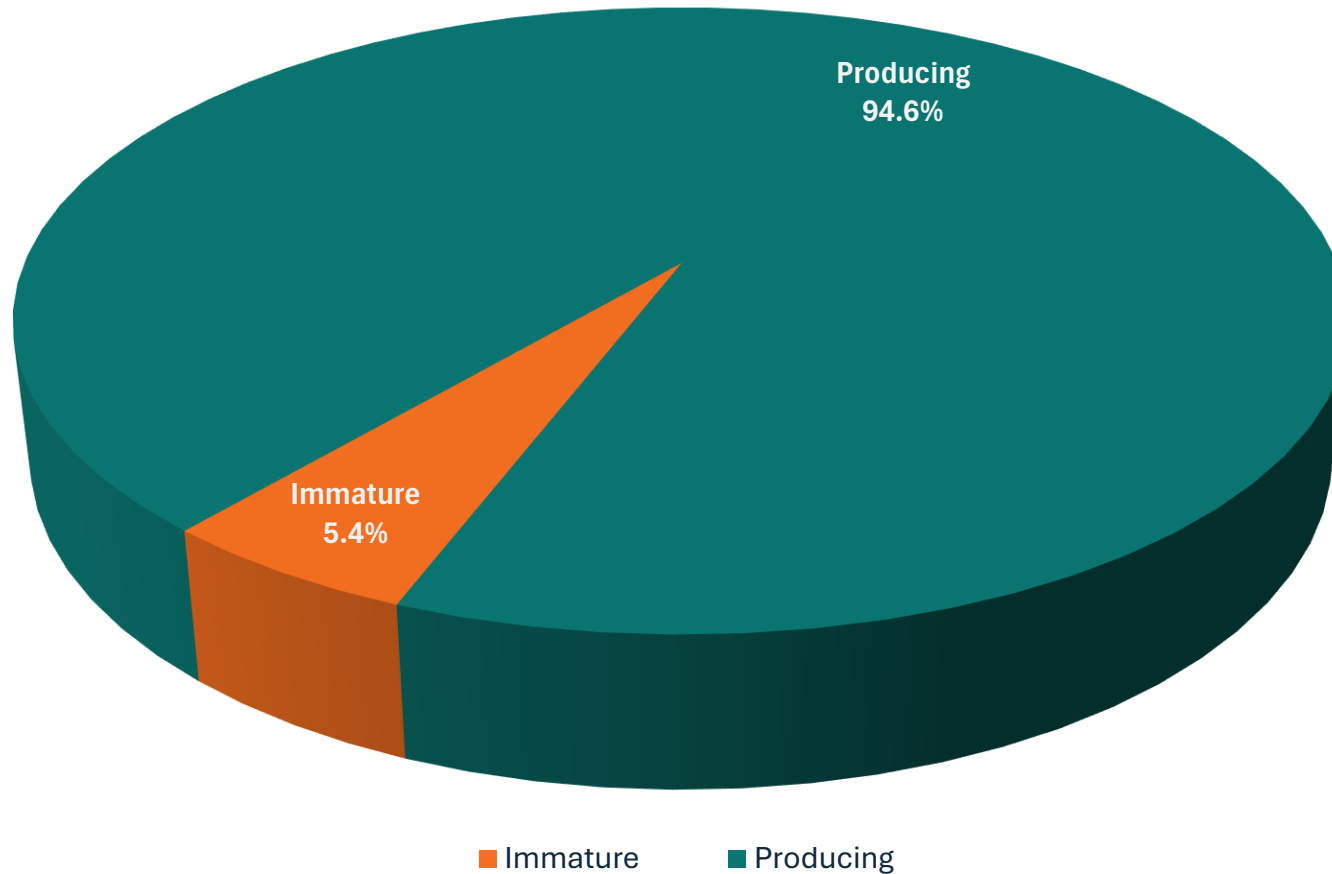
Considerable amount of our planted surface is strategically located in areas of good precipitation and temperature, well suited for oil palm cultivation



Data presented is as of 30 June 2026

# Plantation Profile

Total planted area stood at 184k hectares, comprising 122k hectares of nucleus estates and 62k hectares of plasma estates, with an average plantation age of 15.1 years



*Data presented is as of 30 June 2026*



# Contact Us

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# Thank You

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