Bumitama Agri Ltd.

Excellence Through Discipline

Quarterly Performance

First Nine Months of 2026

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Executive Summary – Nine Months of 2026

The Group's performance amid challenging weather conditions

- 9M26 Financial and productivity performance
  - Internal FFB production increased 13% YoY to 2.88 million tons, with FFB yield up 15% to 16.5 tons per ha, with 1% drop in third quarter compared to second quarter
  - CPO production rose 12% YoY to 1.04 million tons, supported by OER of 22.6%
- 9M26 earnings improved, while exceptionally dry weather affected third-quarter shipments
  - 9M26 revenue rose 20% YoY to IDR16.33 trillion; net profit and EBITDA grew 31% and 26% to IDR2.44 trillion and IDR4.72 trillion
  - EBITDA margin improved from 27.6% to 28.9%
  - Exceptionally dry weather placed additional pressure on logistic infrastructure and disrupting shipments
- Fire prevention and regulatory cooperation remain priorities
  - Prolonged dry conditions heightened fire risks; certain areas within or adjoining the Group's concessions were affected by fires
  - The Group recognises the environmental and community impacts of fires and haze, remains committed to its Zero Burning Policy, and continues to cooperate with the relevant authorities in Indonesia and Singapore

Energy shock reinforces palm oil fundamentals heading into 2027

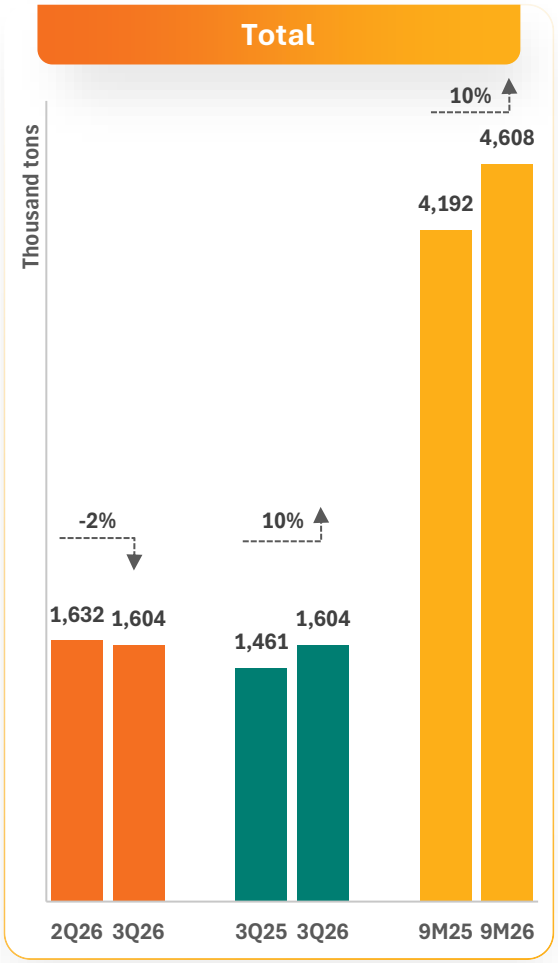
- Elevated energy prices, driven by energy security concerns, have strengthened palm-based biodiesel competitiveness,
  - Palm oil has shifted from a premium to a discount against diesel, improving blending economics amid forward energy markets pricing elevated price into 2027
  - Indonesia's implementation of B50 in July 2026 and higher biofuel mandates in other major markets provide additional policy-driven demand support

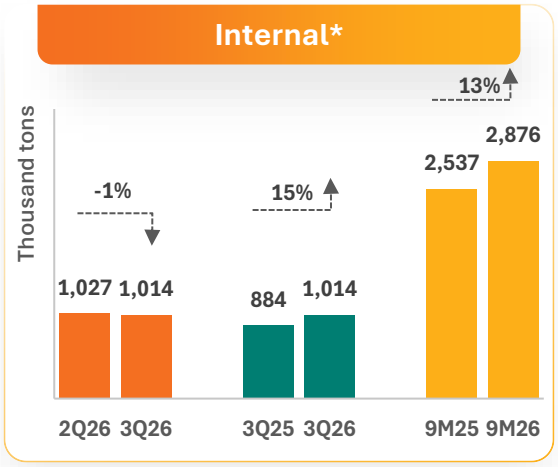
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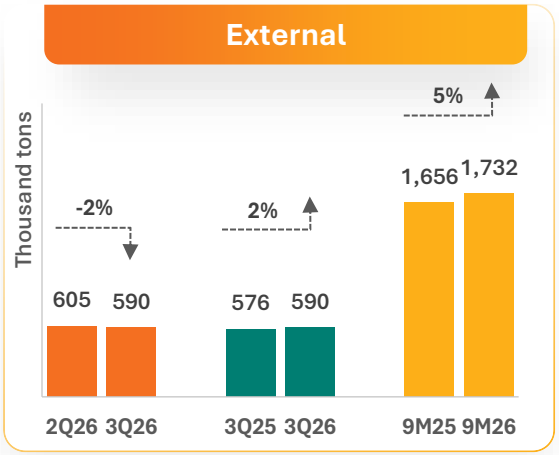
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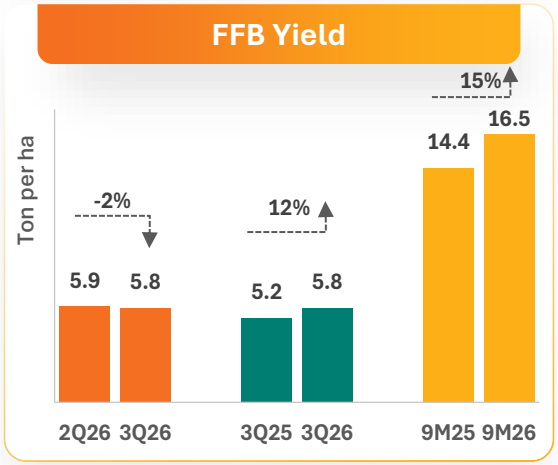
FFB Harvest

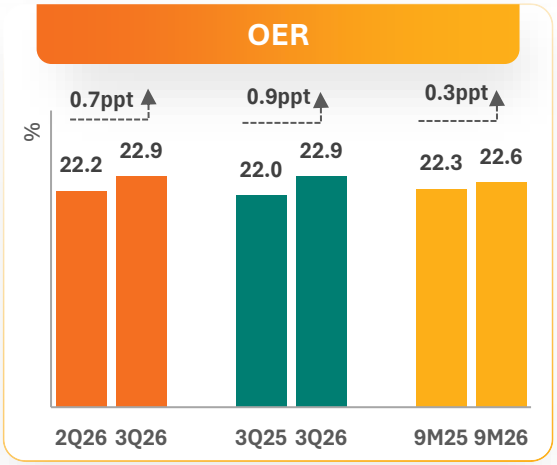
Total FFB harvest increased 10% YoY to 4.61 million tons in 9M26, supported by 13% growth in internal harvest, higher FFB yield and an OER of 22.6%











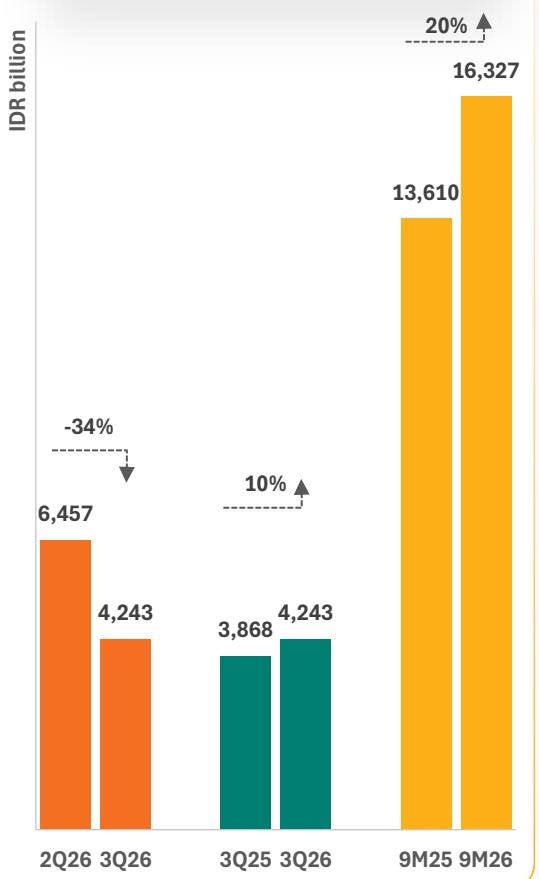
Notes:

** FFB production from internal sources refers to harvested volume from nucleus and plasma estates under management*

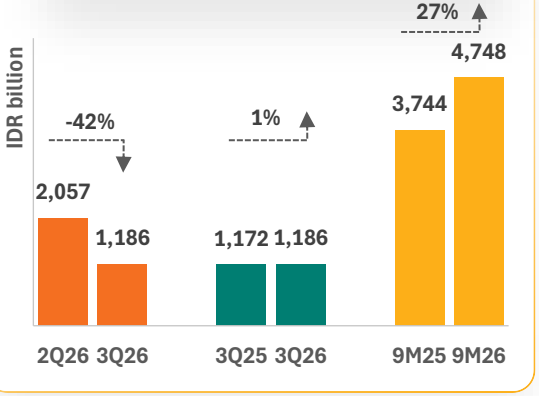
Income Statement Highlights

9M26 revenue increased 20% YoY, with net profit and EBITDA rising 31% and 26%, respectively, despite weather-related constraints

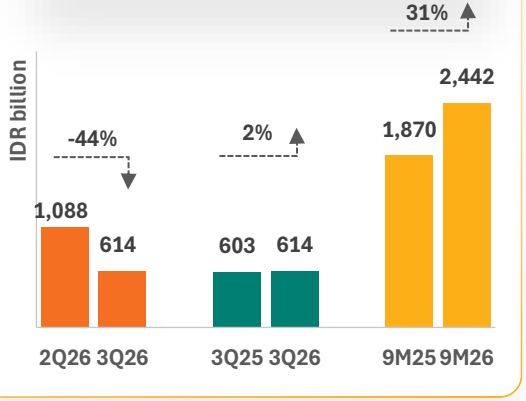
Revenue



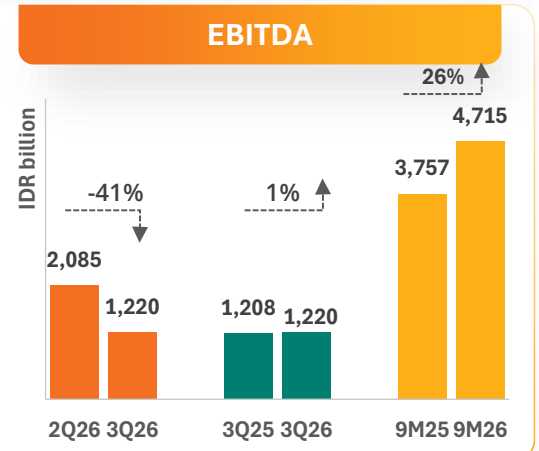
Gross Profit



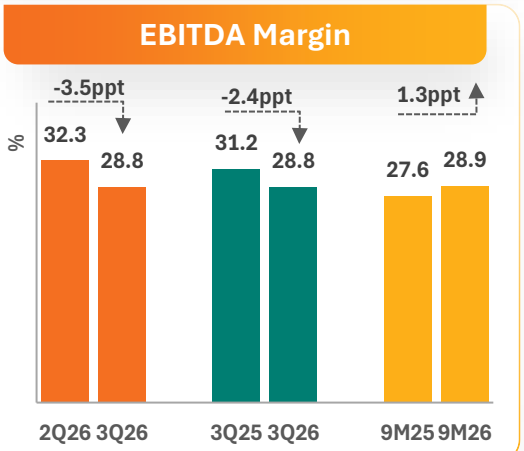
Net Profit*



EBITDA



EBITDA Margin

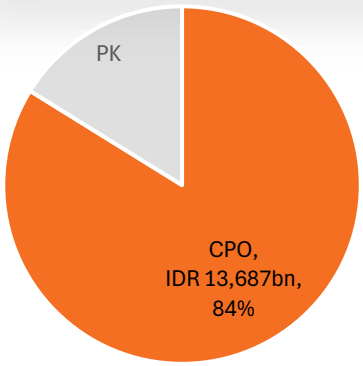


Notes:
** Net profit is attributable to Owners of the Company*

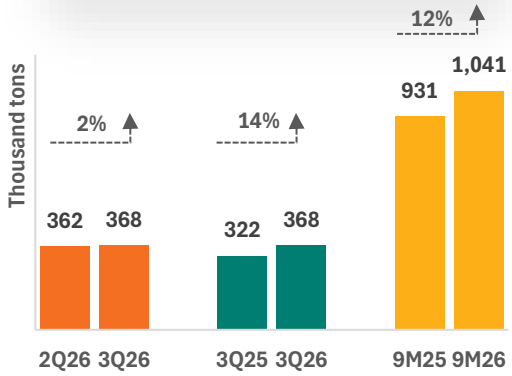
Crude Palm Oil (CPO)

9M26 CPO production rose 12% YoY to 1.04 million tons while CPO revenue increased 20% to IDR13.69 trillion

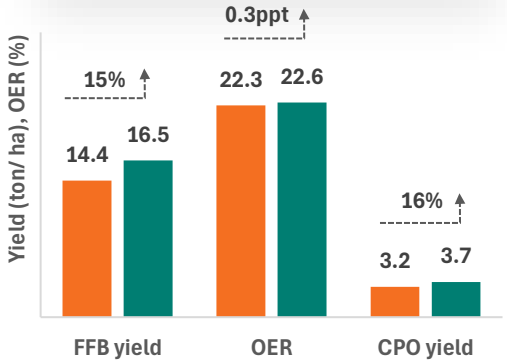
Revenue



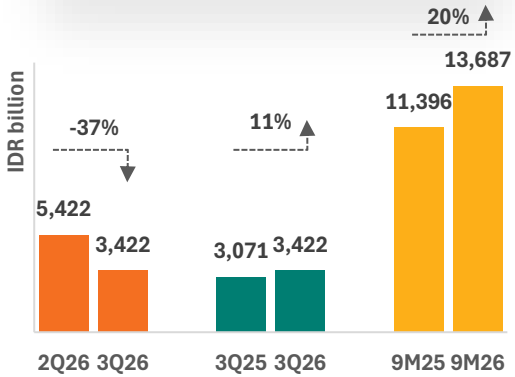
Production Volume



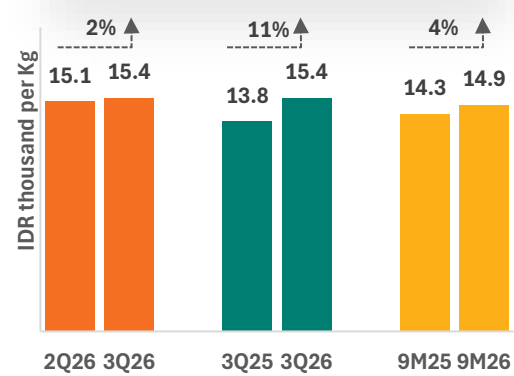
Productivity (9M25 vs 9M26)



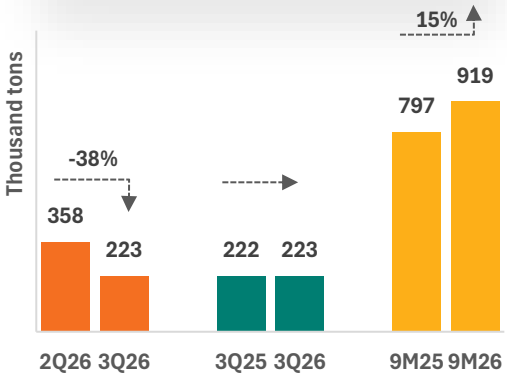
Revenue Contribution



Average Selling Price



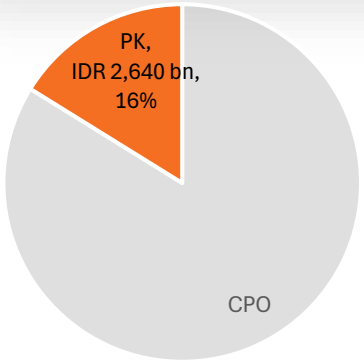
Sales Volume



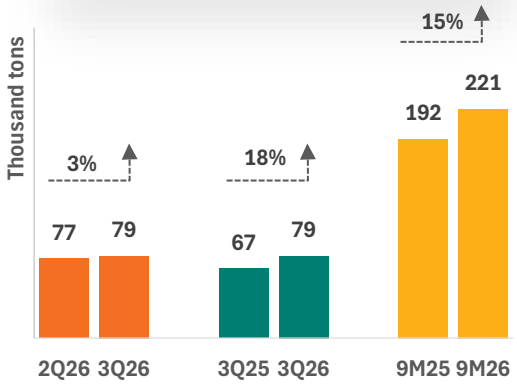
Palm Kernel (PK)

Higher FFB yields drove PK production up 15% YoY to 221 thousand tons in 9M26, while stronger selling prices supported 19% revenue growth

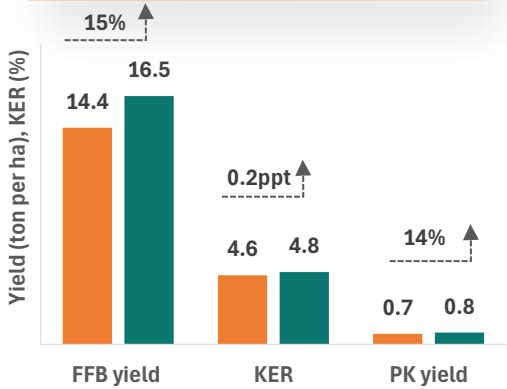
Revenue



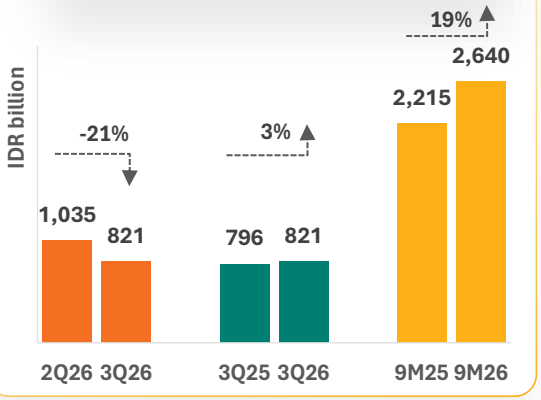
Production Volume



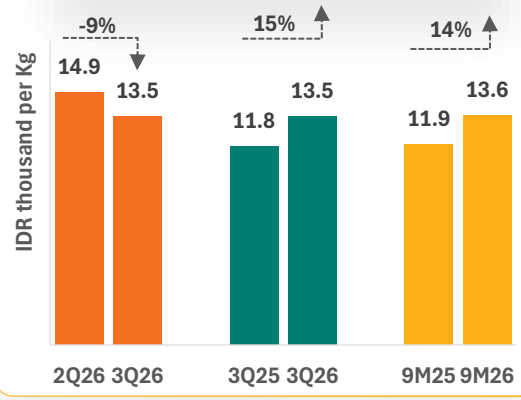
Productivity (9M25 vs 9M26)



Revenue Contribution



Average Selling Price



Sales Volume

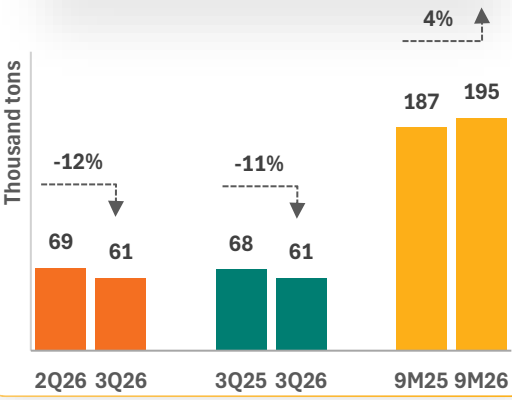


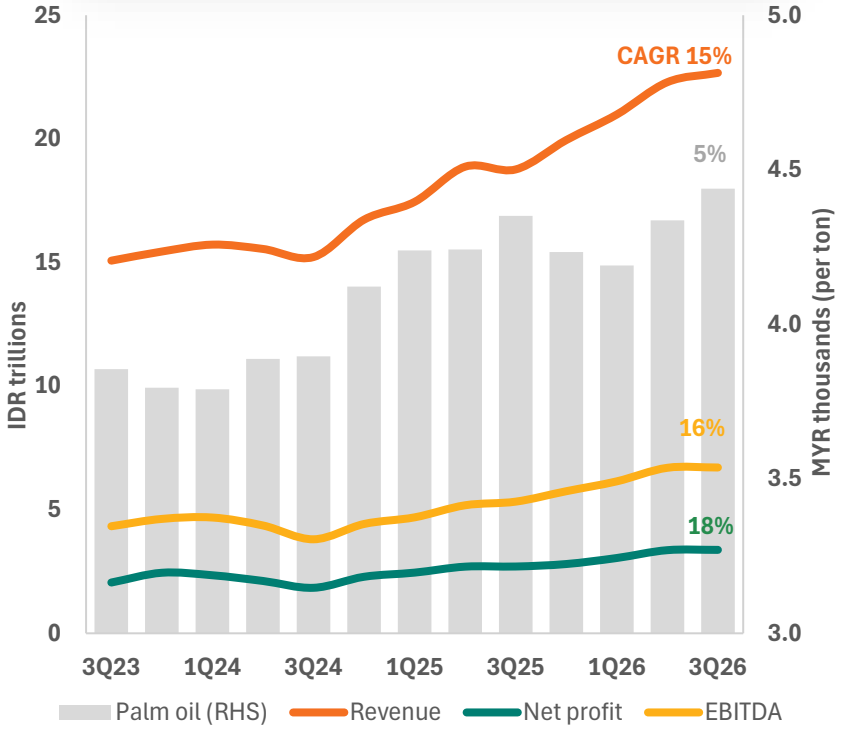
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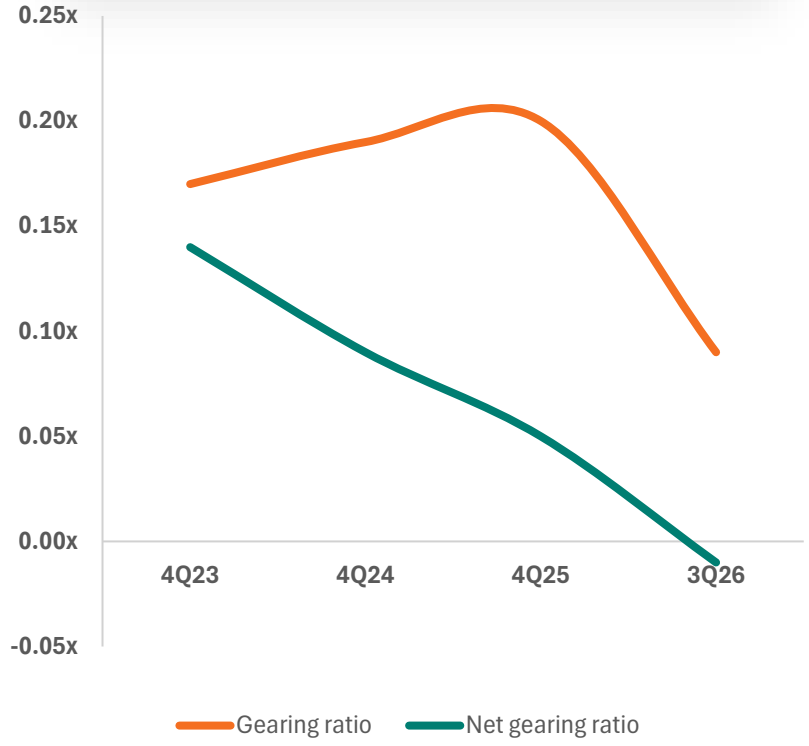
Fundamentals

Revenue, earnings and cash generation have supported the Group's financial position amid changing market conditions

Key financial metrics strengthened amid sustained elevated palm oil prices



Financial well-being driven by sustained healthy cash flow from operations in recent years



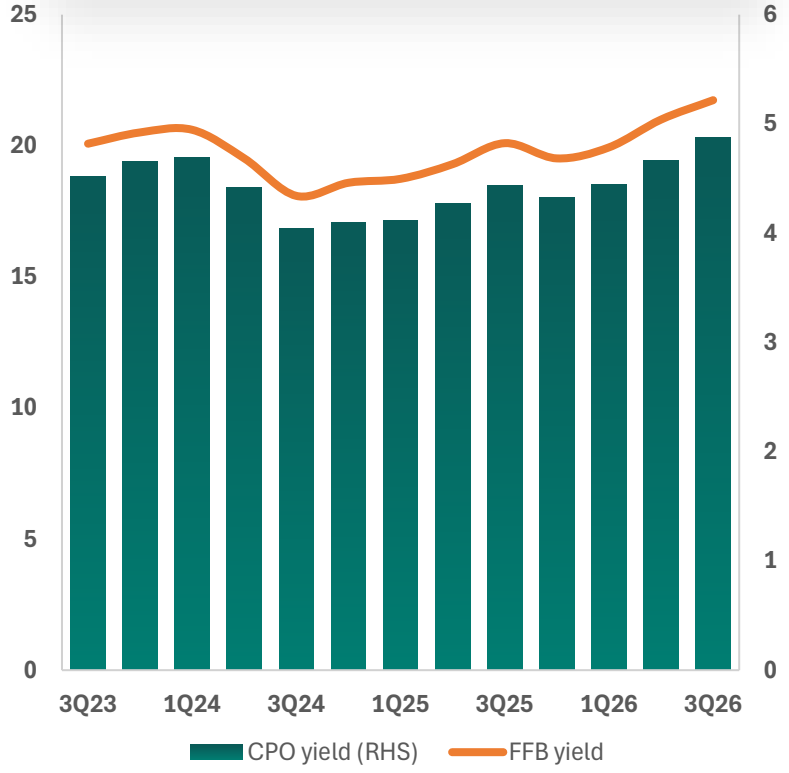
Notes:

MDEX 3rd month contract | Net profit is attributable to Owners of the Company | CAGR calculation is based on 12-month rolling formula

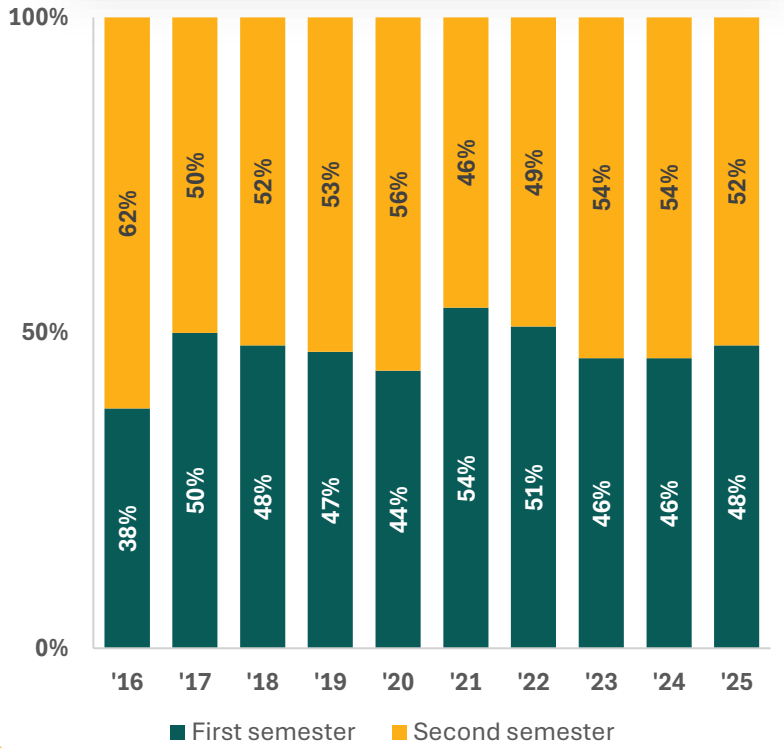
Disciplined operations

The Group continues to focus on consistent agronomic practices and operational efficiency through challenging weather conditions

Moderating fluctuations in productivity levels (ton per ha)



Stable 1H:2H production profile reflecting resilient crop cycles in weather-extreme years



Notes:

The figures above are based on 12-month rolling formula | CPO yield is calculated using consolidated OER

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Area of Operations

Plantations and mills across Kalimantan and Riau are managed with a focus on operational efficiency and responsible land management

Riau
- 1 mill with 90 tph capacity



West Kalimantan
- 80k ha planted area
- 7 mills with 400 tph capacity

Central Kalimantan
- 103k ha planted area
- 9 mills with 675 tph capacity

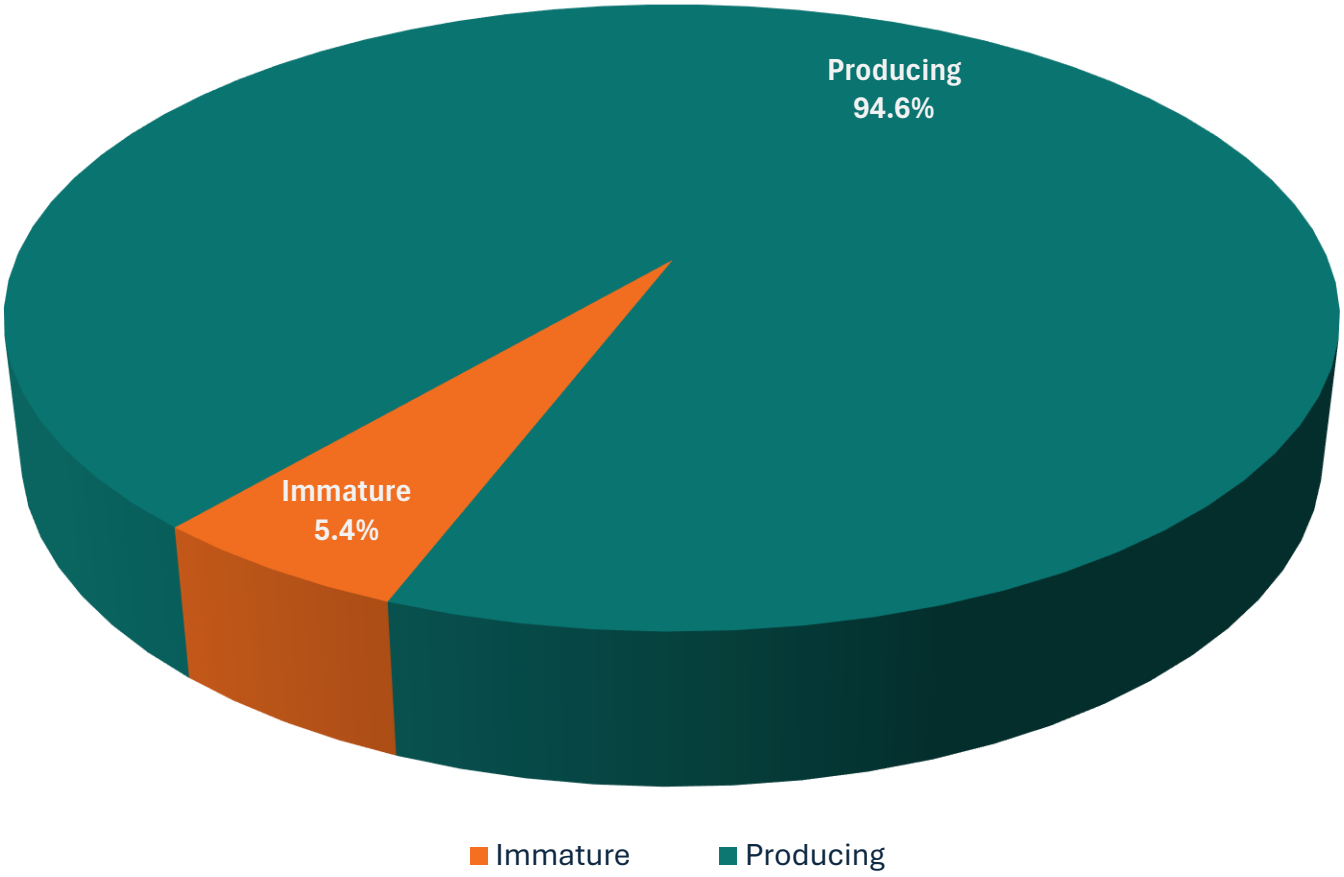
Notes
- Plantation
- Mill
- Province/District

Consolidated
- Total planted area: 183k ha
  - Nucleus estates: 121k ha
  - Plasma estates: 62k ha
- Processing capacity: 6.99 mn tons per annum (17 mills)

Data presented is as of 30 September 2026

Plantation Profile

Total planted area stood at 183k hectares, comprising 121k hectares of nucleus estates and 62k hectares of plasma estates, with an average plantation age of 15.1 years



Data presented is as of 30 September 2026

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Thank You

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